

Seller Getting STARTED GUIDE



SELF INSPECTION

- ☐ Walk through your home and view it objectively, removing any emotion or sentimentality.
- ☐ Make a list of necessary, low-cost updates, and place items that need the most work or outside resources at the top of the list.
- ☐ Create a timeline for updates before scheduling home showings.

REPAIRS, CHANGES & CLEANING EXTERIOR

- ☐ Clean gutters, downspouts, chimney, etc.
- ☐ Patch peeling or chipped paint.
- ☐ Replace damaged roof shingles.
- ☐ Repair, paint or stain worn wood decks.
- ☐ Clean and repair fencing that surrounds the home, and ensure it's intact.
- ☐ Maintain good exterior lighting, especially along walkways.

YARD

- ☐ Mow the grass and continue lawn maintenance.
- ☐ Re-sod the yard and re-mulch flower beds
- ☐ Remove overgrowth, weeds and dead or diseased vegetation.

WINDOWS

- ☐ Clean windows and doors, inside and out.
- ☐ Ensure they open and close with ease and without squeaking.
- ☐ Check doorbell functionality.
- ☐ Polish hardware, knobs, locks, etc.
- ☐ Repair any cracks, tears or holes.
- ☐ Apply a fresh coat of paint, if needed.

ENTRY

- ☐ Make the entry spotless, clean floors, rugs, decorative pieces, etc.
- ☐ Eliminate clutter.
- ☐ Ensure good, functional lighting.

LIVING, DINING & FAMILY ROOMS

- ☐ Apply a fresh coat of paint to walls.
- ☐ Repair cracks in ceilings and walls.
- ☐ Repair peeling or torn wallpaper.
- ☐ Re-paint or re-stain woodwork.
- ☐ Clean blinds and drapery thoroughly, and ensure they work.
- ☐ Steam-clean carpets and floors.
- ☐ Position furniture in a way that showcases the shape of the room.
- ☐ Eliminate clutter.

KITCHEN

- ☐ Clean countertops and sinks thoroughly.
- ☐ Repair leaks and dripping faucets.
- ☐ Organize pantry and cupboards.
- ☐ Defrost the refrigerator/freezer, and ensure both are odorless.

BATHROOMS

- ☐ Clean countertops, sinks, showers and bath tubs thoroughly.
- ☐ Repair leaks and dripping faucets.
- ☐ Remove grout and soap stains from tiles.
- ☐ Repair broken or cracked tiles, and re-caulk, if needed.
- ☐ Check the functionality of fixtures, lighting, fans, etc.
- ☐ Eliminate clutter.

BEDROOMS

- ☐ Apply a fresh coat of paint to walls.
- ☐ Repair cracks in ceilings and walls.
- ☐ Repair peeling or torn wallpaper.
- ☐ Clean blinds and drapery thoroughly, and ensure they work.
- ☐ Position furniture in a way that showcases the shape of the room.
- ☐ Make beds.
- ☐ Eliminate clutter.

